# **CalPERS Trust Level Review & Annual Program Reviews**

Investment Committee September 13, 2021



#### **Investment Program Purpose**

• Our Mission

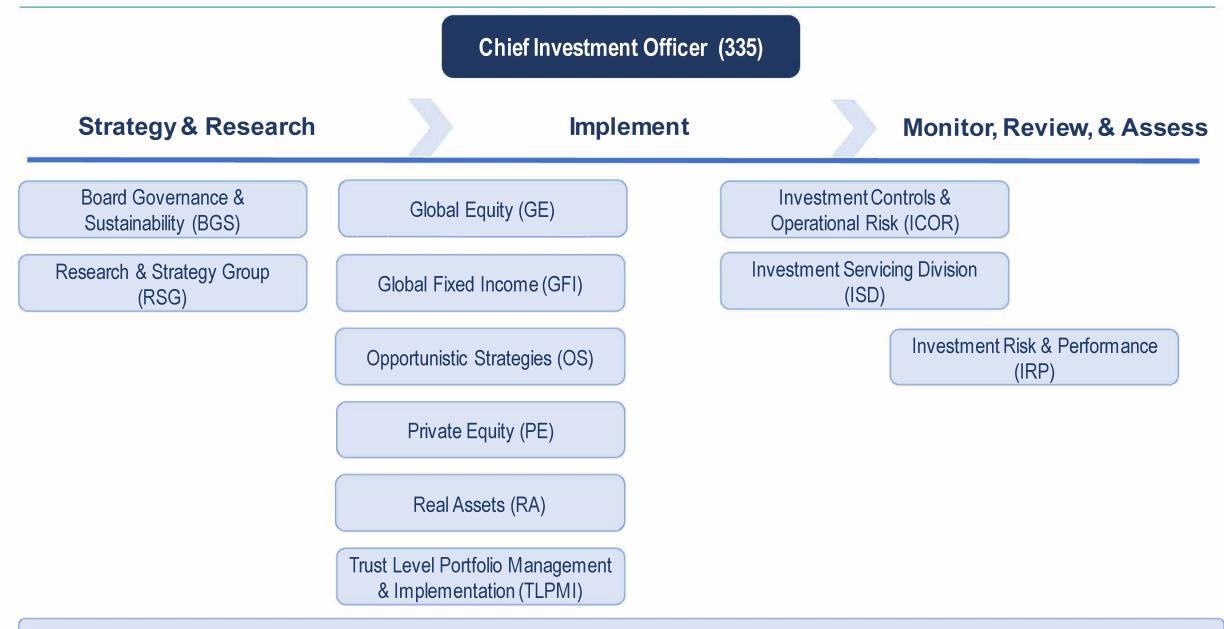
Manage the CalPERS investment portfolio in an efficient and risk aware manner to generate returns to sustainably pay benefits

• Our Vision

Work as one team, with a culture of trust, respect, and accountability to effectively manage one Total Fund

• Key CalPERS 2017-22 Strategic Plan Goal Strengthen long-term sustainability of the pension fund





Total Fund Business & Analytical Services (TFBAS)

## Our Beliefs & Strategy | Highlights

Our Total Fund investment strategy and processes reflect our Investment Beliefs and Governance & Sustainability Strategy in many ways. For example, we:

- Systematically assess our strategies to ensure alignment with our performance and funded status goals
- Are intentional in where and how we take investment risk
- Manage liquidity at the Total Fund level so we can navigate market disruptions and take advantage of market opportunities
- Understand risk is multi-faceted, and that our investment decision-making processes must consider different risks



# Investment Office Strategic Plan Objectives – 4 Ps

Portfolio

 Construct a Total Fund portfolio positioned to generate the required rate of return over the long term, by ensuring effective allocation of risk, leverage and liquidity

#### Processes

 Institutionalize transparent, disciplined and clear investment decision-making processes to increase organizational effectiveness and support a culture of accountability

#### People

• Work as one team, with a culture of trust, respect, and accountability to effectively manage one well regarded Total Fund

Performance

 Achieve relative outperformance in service of delivering our long-term projected rate of return



## Key Accomplishments | 2020-2021

- Working remotely through the pandemic
- Private asset strategic reviews
- Asset Liability Management (ALM) with Actuarial Office and Financial Office (underway)
- Leverage and liquidity management
- Technology and Data Strategy
- Total Fund governance review



## Key Initiatives | 2021-2022

- Conclude ALM (with Actuarial Office and Financial Office)
- Continue deploying private assets at scale
- Continue Technology and Data Strategy
- Continue Total Fund Management

Strategic Objective	Number of Year Two Initiatives
Portfolio	3
Processes	2
People	2



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**Trust Level Fund Review** 

Investment Programs Review

Appendix



Performance – Key Figures (as of June 30, 2021)





#### Performance Summary (as of June 30, 2021)

	Ending	20	)-Yr	10	-Yr	5-Yr		3-	Yr	1-	Yr
Funds Managed	Asset Value (MM)	Net Return	Excess bps	Net Return	Excess bps	Net Return	Excess bps	Net Return	Excess bps	Net Return	Excess bps
Public Employees' Retirement Fund <sup>1</sup>	470,838	6.9%	(44)	8.5%	0	10.3%	(13)	10.7%	(14)	21.3%	(42)
CalPERS Health Care Bond Fund	5 <mark>1</mark> 8	4.0%	7	3.7%	26	3.1%	2	5.3%	1	-0.4%	(5)
CEPPT Strategy 1	39	-	-	-	_	ş.—	ş. <b>-</b>	-	-	18.2%	15
CEPPT Strategy 2	19		-	-		s <b>-</b> -	:-		-	7.9%	17
CERBT Strategy 1	13 <mark>,</mark> 042	-	-	8.4%	27	10.8%	35	11.9%	25	27.5%	18
CERBT Strategy 2	1,815	,			-	9.0%	32	10.5%	18	19.7%	17
CERBT Strategy 3	819				-	7.1%	27	9.0%	14	13.6%	11
Judges' Retirement Fund	64	1.5%	10	0.7%	6	1.3%	10	1.4%	4	0.1%	4
Judges' Retirement System II Fund	2,39 <mark>5</mark>	6.9%	9	8.5%	18	10.3%	35	11.6%	33	24.4%	27
Legislators' Retirement System Fund	122	<mark>6.1%</mark>	2	6.5%	20	7.2%	27	9.0%	20	13.6%	13
Long-Term Care Fund	5 <mark>,476</mark>	5.3%	12	5.2%	11	6.0%	5	8.2%	5	13.0%	64
Terminated Agency Pool	202	-	-	-	-	4.8%	-	8.1%	-	1. <mark>6</mark> %	



<sup>1</sup> PERF asset value may reflect the first day of the following quarter when rebalancing and/or large cashflows occur on the last day of the quarter.

#### Supplemental Income Plan Performance (as of June 30, 2021)

		20-Yr		10	-Yr	5-	Yr	3-Yr		1-Yr	
Funds Managed	Ending Asset Value (MM)	Net Return	Excess bps								
Target Income Fund	120	₹.	ತ್	5.2%	12	6.4%	14	8.6%	19	12.5%	(6)
Target 2015 Fund	99	-	-	5.5%	3	6.4%	14	8.7%	20	13.5%	(6)
Target 2020 Fund	187	-		6.2%	4	7.5%	15	9.8%	23	18.4%	(6)
Target 2025 Fund	227	-	-	7.1%	2	9.0%	16	10.9%	25	23.4%	(7)
Target 2030 Fund	213	-		7.8%	(2)	10.1%	7	11.8%	13	28.6%	(8)
Target 2035 Fund	132	-		8.5%	(5)	11.4%	8	12.7%	16	34.0%	(8)
Target 2040 Fund	124	Ē	÷:	9.2%	(5)	12.6%	5	13.6%	14	38.4%	(9)
Target 2045 Fund	69	-	-	9.4%	(6)	13.2%	5	13.7%	14	38.4%	(9)
Target 2050 Fund	39	ž.		9.4%	(6)	13.2%	5	13.7%	14	38.4%	(9)
Target 2055 Fund	14	-	-	-		13.2%	5	13.7%	14	38.4%	(8)
Target 2060 Fund	7	E.	<b>3</b>	÷.		1	÷			38.3%	(13)
SSgA STIF	109	-		0.7%	9	1.3%	16	1.5%	14	0.1%	4
SIP US ST Bond Core	40	E		<b>1</b>		1.8%	(9)	2.9%	(6)	0.4%	(9)
SIP US Bond Core	64	-	-		25	3.1%	3	5.4%	4	-0.4%	(5)
SIP Real Asset Core	12	÷.	÷	2	8	6.3%	3	7.0%	14	30.9%	(30)
SIP Russell All Cap Core	709	-			25	17.9%	(2)	18.7%	(1)	44.2%	6
SIP GIbl All Cap EX-US	79	3	÷ .	3		11.3%	8	9.7%	24	36.9%	(25)



## PERF Returns Closely Tied to Equity Markets

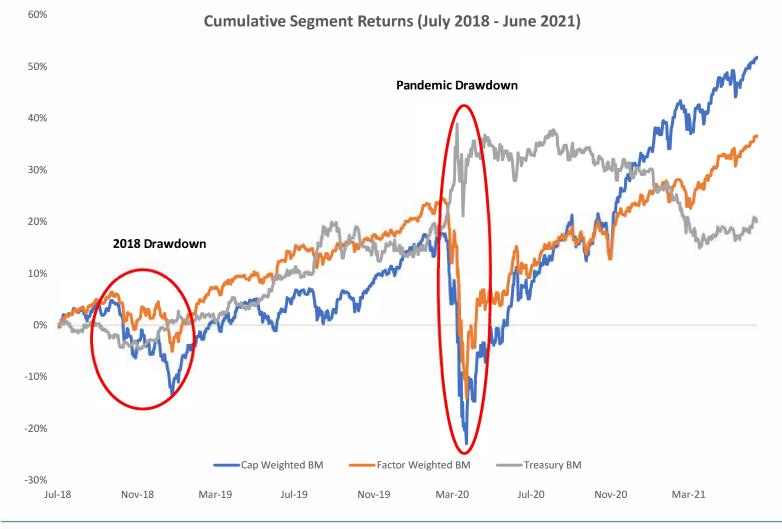


Specific Period Return	PERF (A)	Equities (B)	(A/B)
FY 20-21	21.3%	41.6%	0.5
Pandemic Drawdown*	-18.1%	-34.5%	0.5

\* 2/13/20 - 3/23/20



#### Segments Mitigate Drawdown and Offer Diversification



	Cap Weighted		Tresserver	
	BM	BM	Treasury BM	
2018 Drawdown (9/24/18 - 12/24/18)	-17.3%	-10.7%	3.2%	
Pandemic Drawdown (2/13/20 - 3/23/20)	-34.5%	-30.6%	11.8%	
FY 20-21 (7/1/20-6/30/21)	41.6%	22.6%	-8.7%	
Annualized Since Segment Inception (7/1/18-6/30/21)	14.9%	10.6%	6.8%	



PERF Risk – Key Figures (as of July 1, 2021)



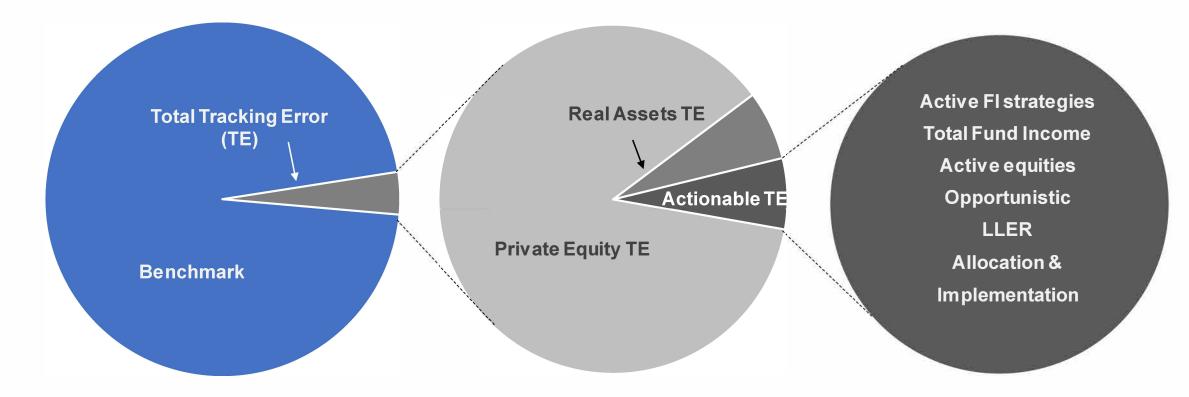


#### PERF Tracking Error in Total Fund Context (as of July 1, 2021)

Total Volatility = 10.7%

Total Tracking Error = 116 bps

Actionable Tracking Error = 13 bps





#### Economic Update | Review

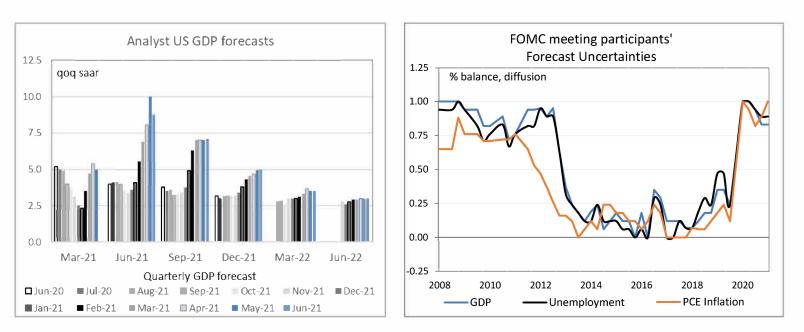
US and global economies outperformed relative to expectations

Expectations for H2 2021 economic growth have improved.

Expectations for US 2022 growth are consolidating around historical averages.

Uncertainty over future outcomes remains elevated.

The dispersion of global macroeconomic outcomes still high.





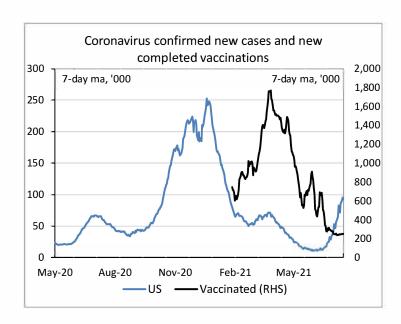
## Economic Update | Future outlook

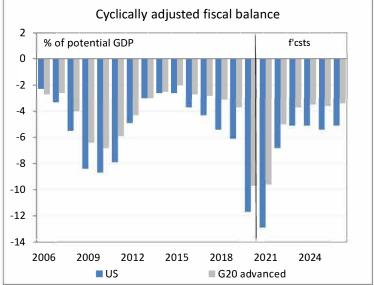
Delicate balancing act

Key drivers of recovery: labor market; supply-chain disruptions, rate of virus infections in the Fall.

COVID-19 Delta variant increases uncertainty over trajectory.

Monetary and fiscal policy marginal support is waning.







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Investment Programs Review

**Public Assets** 

**Global Equity** 

**Global Fixed Income** 

**Opportunistic Strategies** 

**Private Assets** 



## Global Equity | Implementation Highlights

Global Equity is the principal asset class providing growth exposure in the strategic asset allocation

- Global Equity Team participates in global capital markets and provides perspective to support strategic asset allocation and Total Fund decisions
- Total AUM: \$242 Billion (71% cap-weighted, 29% factor-weighted)

Program thoughtfully delivers multiple equity betas with low active risk and an efficient cost structure

• 96% of the portfolio is invested in cost-efficient, internally-managed strategies

Companies only offering non-voting shares have been removed from the Global Equity Benchmark to improve shareowner rights

A narrowed Global Policy Benchmark has been implemented for the cap-weighted segment to more effectively extract the equity risk premium



#### Global Equity Performance (as of June 30, 2021)

		20	-Yr	10	-Yr	5-Yr		3-	Yr	1-Yr	
	Ending Asset	Net	Excess								
	Value (MM)	Return	bps								
Public Equity	242,215	7.4	(11)	10.1	10	14.2	(5)	13.3	12	36.3	31
Cap Weighted	171,735	7.6	(11)	10.5	10	15.2	(5)	15.0	12	42.0	46
Index Oriented	161,646	7.7	18	10.8	17	15.6	17	15.2	18	41.9	27
Active	7,978	8.3	38	10.0	108	16.0	165	17.3	327	46.5	590
Alternative Beta	1,453	-	-	9.5	(31)	14.0	(114)	13.5	(131)	40.7	(83)
Emerging Manager	609	6.2	(154)	7.3	(223)	8.6	(387)	4.4	(538)	33.7	(509)
Allocation Mgmt./Completion	49	-	-	-	-	-	_	-	-	N/M	-
Factor Weighted	70,480	-	-	-	-	-	-	10.7	3	22.6	(2)

- Current fiscal year excess return driven by Active strategies
- Index Oriented was a funding source for Low Liquidity Enhanced Return (LLER) assets during first half of the year and those assets contributed +20 bps to the Index Oriented strategy
- Alternative Beta and the Emerging Manager Program underperformed their respective benchmarks



## Global Equity | Priority Accomplishments

#### Major Accomplishments for 2020-2021

- Removed companies only offering non-voting shares from the benchmark to improve shareowner rights
- Adopted and implemented a narrowed Policy Benchmark to improve extraction of the equity risk premium and reduce operational complexity
- Progressed implementation of the Total Fund Governance & Sustainability Strategic Plan (Executive Compensation, Board Diversity, and Climate Action 100+)
- Completed evaluation of Multi-Asset Trading Platforms and began planning for implementation of outcomes



## Global Equity | Priority Initiatives

#### Major Initiatives for 2021-2022

- Collaborate with Investment Services and Investment Risk & Performance to support INVO Technology & Data Business Plan Initiative (INVO Technology Strategy, INVO Data Strategy & Investment Performance Platform)
- Continue to contribute to the development and implementation of the multi-year Total Fund Governance & Sustainability Strategic Plan
- Carry out Global Equity Portfolio Construction Reimplementation to optimize workflows and adapt to core Charles River platform functionality as directed by the INVO Business Plan
- Collaborate with TLPMI in preparation for the ALM outcomes for Global Equity



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**Public Assets** 

**Global Equity** 

**Global Fixed Income** 

**Opportunistic Strategies** 

**Private Assets** 



## Global Fixed Income | Implementation Highlights

Global Fixed Income utilizes an internal allocation and investment review process to optimize allocation and control risk:

- Weekly Portfolio Allocation Committee (PAC)
  - Bi-monthly we include the entire GFI team to discuss implementation of investment management decisions, allocation among Spread sectors, information sharing, and testing of investment ideas
  - Incorporation of alternative measures of risk and potential return including risk premia analysis, correlation analysis, and alternative risk "bucketing"
- Collaboration with the RSG Economic and Quant teams has contributed to strong investment returns
- Daily and weekly reports highlight current allocations by weight, risk and return



#### Global Fixed Income Performance (as of June 30, 2021)

		20	-Yr	10	-Yr	5-	5-Yr 3-Yr			1-Yr	
	Ending Asset	Net	Excess	Net	Excess	Net	Excess	Net	Excess	Net	Excess
	Value (MM)	Return	bps	Return	bps	Return	bps	Return	bps	Return	bps
Income	140,412	6.4	61	5.1	57	4.4	55	7.2	39	(0.1)	64
Spread	70,915	-		( <del>*</del> )		1773		7.1	70	3.2	61
Mortgage	33,985	19	74	3.7	98	2.9	52	4.2	24	0.1	26
Credit Ex Sov	28,751	-	:	7.7	78	7.2	94	10.8	76	4.7	26
High Yield	3,784		25	7.1	84	7.9	82	7.2	53	16.8	128
Sovereign	3,642	12	5 <b>2</b> 1	6.0	50	5.2	64	9.0	64	2.1	31
Spread Non-Core	720		~					21.0	-	63.4	-
Allocation Mgmt./Completion	31	-	1.77	272		174	100	N/M		N/M	15
Treasury	48,276	12	:2	:=:	12 C	( <b>2</b> )	( <b>4</b> )	6.6	(14)	(8.5)	13
High Yield	14,150	:-		3. <b>-</b> .	:e:	1+1	×	6.8	14	13.7	28
Total Fund Income	7,071		::=			9 <del>7</del> 83	it.		-	-	<del></del>
Liquidity	4,831	1.8	6	1.2	(5)	1.3	30	1.4	28	0.1	6
Inflation	0	-	-	-	-	-	-		-	-	-

- All Income segments produced positive excess returns for the year
- All Spread strategies positively contributed to excess returns
- Treasury was a funding source for LLER assets during first half of the fiscal year and those assets contributed +20 bps to the Treasury strategy
- Total Fund Income, benchmarked against treasuries, was funded in September 2020 and can invest in credit when spreads widen



Segments were introduced in July 2018 and have a three-year track record.

Asset values may reflect the first day of the following quarter when rebalancing and/or large cashflows occur on the last day of the quarter.

## Global Fixed Income | Priority Accomplishments

#### Major Accomplishments for 2020-2021

- Total Fund Focus
  - o Contributed to the ALM Process including the research and analysis of potential fixed income alternatives
  - Created and managed a Total Fund Fixed Income Portfolio that added 8 basis points of relative return to the Total Fund
  - Created and managed a Synthetic Treasury portfolio to provide Total Fund Leverage and Allocation Rebalance Liquidity
  - Participated in the Evaluation and Selection of a Multi Asset Trading Platform to enhance Total Fund risk management
- Asset Class Collaboration
  - o Assisted Private Equity and Real Assets in the research and analysis of investment opportunities
  - $\circ~$  Collaborated with RSG on investment and economic research and analysis
- Performance
  - $\circ~$  Strong relative performance during tough pandemic influenced financial markets



#### Global Fixed Income | Priority Initiatives

#### Major Initiatives for 2021-2022

- Continue to Support INVO's Total Fund Focus
  - Support TLPMI in the ALM process and evaluate the proper implementation of any new fixed income asset classes
  - Support Private Equity, Opportunistic Strategies, Real Assets and the Research and Strategy Group in analyzing potential new investment opportunities
  - o Support RSG's global research effort (China, Emerging Markets research, etc.)



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Investment Programs Review

**Public Assets** 

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Opportunistic Strategies | Implementation Highlights

Successes

- Opportunistic: Successfully committed over \$10 Billion to Private Debt program, with over \$1.9 Billion deployed
- LLER: Outperformed benchmark by 395 bps

#### Challenges

- Opportunistic: Deployment into Private Debt is a slower process than purchasing public market securities, thorough diligence and analysis is essential
- LLER: Need to recruit talent to oversee increased deployment of assets (portfolio has been in run-off mode since August 2019)



#### Opportunistic Strategies Performance (as of June 30, 2021)

í l		20-Yr		10-Yr		5-Yr		3-Yr		1-Yr	
	Ending Asset Value (MM)	Net Return	Excess bps								
Low Liquidity Enhanced Return (LLER)	9,542	-	-	-	-	3.0	214	2.8	190	4.0	395
Opportunistic	2,095	-	-	-	-	-	-	-	-	13.1	609
Private Debt <sup>1</sup>	1,849	-	-	-	-	-	-	-	-	9.3	234
Public Market Dislocation <sup>1</sup>	246	-	-	-	-	-	-	-	_	23.2	1619

- The market value and impact from LLER investments was included in the Public Equity Cap Weighted and Treasury segments through December 2020
- Funded 11 Private Debt investments in FY 2020-21



<sup>1</sup> Performance of Private Debt and Public Market Dislocation includes the returns of funds that are less than a year.

Asset values may reflect the first day of the following quarter when rebalancing and/or large cashflows occur on the last day of the quarter.

Opportunistic Strategies | Priority Accomplishments

Major Accomplishments for 2020-2021

- Successfully committed \$10 Billion to Private Debt area, with \$1.9 Billion deployed
- Made progress in building out team and executing on private debt strategies
- Further developed and implemented governance processes, documents, and procedures for the management and monitoring of the Private Debt strategy



Opportunistic Strategies | Priority Initiatives

Major Initiatives for 2021-2022

- Attract and retain talent necessary to complete OS resourcing strategy and enhance Private Debt management and monitoring capabilities
- Improve portfolio monitoring and risk oversight tools and practices, including exploration of extending the use of efront to Opportunistic Strategies
- Continue to deploy capital to Private Debt to ensure a robust and well diversified portfolio
- Support TLMPI program in the ALM process and actively engage in implementation to deliver added value to the Total Fund



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Investment Programs Review

**Public Assets** 

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**Private Assets** 

**Private Equity** 

**Real Assets** 



## Private Equity | Implementation Highlights

- Expanded our partnerships with high quality managers
- Disciplined expansion of capital deployment while increasing portfolio cost efficiency and diversification
- Completed strategic planning process framing portfolio objective and strategic priorities



#### Private Equity Performance (Time Weighted Returns as of June 30, 2021<sup>1</sup>) Performance by Strategies

	Ending Market Value (MM)	20-Yr Net Return	10-Yr Net Return	5-Yr Net Return	3-Yr Net Return	1-Yr Net Return
Private Equity	38,855	10.1	12.0	14.2	13.7	43.8
Buyouts	28,020	13.7	12.9	15.2	13.8	45.4
Credit	2,177	10.0	6.7	5.8	4.2	33.0
Growth/Expansion	6,083	7.7	13.1	17.7	16.4	46.9
Opportunistic	1,990	8.0	11.8	13.3	15.9	37.4
Venture	441	3.3	8.4	9.6	18.2	27.0
Other	144					

#### Performance vs. Benchmarks

	20-Yr	10-Yr	5-Yr	3-Yr	1-Yr
	Net Return				
Private Equity	10.1	12.0	14.2	13.7	43.8
				-	
Policy Benchmark	10.80	13.40	16.30	14.30	61.10
Excess bps	(70)	(140)	(210)	(60)	(1730)
Public Equity - Cap Weighted Benchmark + 150 bps, lagged	9.20	11.40	15.60	14.30	61.10
Excess bps	90	60	(140)	(60)	(1730)

• Over the past year, performance has improved on an absolute basis across all time periods, while materially underperforming relative to benchmark



<sup>1</sup> Program and benchmark returns reflect valuations as of 3/31/2021

Asset values may reflect the first day of the following quarter when rebalancing and/or large cashflows occur on the last day of the quarter.

#### Private Equity Performance (Money Weighted Returns as of March 31, 2021<sup>1</sup>)

#### Program Performance vs. Peer Universe Benchmarks

	20-Yr	10-Yr	5-Yr	3-Yr	1-Yr
	Net Return				
Private Equity - Internal Rate of Return	10.1	11.2	14.1	13.6	45.5
Cambridge Private Equity Index <sup>2</sup>	11.9	14.4	18.6	20.9	54.2
Excess bps	(180)	(320)	(450)	(730)	(870)
State Street Private Equity Index		14.0	18.0	19.7	53.6
Excess bps		(280)	(390)	(610)	(810)

- Peer universe benchmarks are calculated using money weighted returns and serve an additional means of evaluating the Private Equity Program
- The Private Equity Program has underperformed relative to published industry benchmarks, with further deterioration over the past year:
  - The drivers of underperformance are understood and reversible over time. They include a lack of: consistent capital commitments, strategic consistency, cost efficiency and diversification
  - The drivers of underperformance will be addressed through: disciplined multi-year capital commitment pacing, expansion of the co-investment program, and broader exposure to high-conviction managers and companies across market segments
  - The turnaround of the PE Program will require time. Consistent execution through market cycles is key



<sup>1</sup> Program and benchmark returns reflect valuations as of 3/31/2021 <sup>2</sup> Customized Cambridge benchmark using the following asset class/strategies: Buyout, Venture Capital,

Grow th Equity, Subordinated Capital, Credit Opportunities, Senior Debt & Control-Oriented Distressed

# Private Equity | Priority Accomplishments

Major Accomplishments for 2020-2021

- Continued to build a more effective and collaborative team culture
- Expanded team capabilities through new additions and new skill set development
- Completed strategic planning process
- Introduced organizational alignment around market segments to increase staff specialization and expertise
- Ramped co-investment program
- Initiated process to formulate PE-specific sustainability strategy



# Private Equity | Priority Initiatives

### Major Initiatives for 2021-2022

- Methodical execution of our strategy: consistency, cost-efficiency, and diversification
- Nurture our core: deep partnerships with high-quality managers
- Continued expansion of team skill set
- Complete PE sustainability strategy
- Assess alternatives for streamlining portfolio
- Deeper integration of data into our business processes
- Collaborate with TLMPI in the ALM process for Private Equity



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Investment Programs Review

**Public Assets** 

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**Real Assets** 



# Real Assets | Implementation Highlights

### Strengths

- Program comprised of high-quality, essential core assets in defined target markets with stable cash flows held through business cycles
- Prioritized business model is separate accounts with strong governance, alignment, and transparency managed by specialists with proven execution capabilities
- Unified team collaborating with Total Fund to implement repeatable, scalable business model within a disciplined governance framework

### Challenges

- Increased institutional allocations into private assets have made acquisitions more competitive
- COVID-19 still impacting select Real Estate and Infrastructure sectors



### Real Assets Performance (as of June 30, 2021)

		20-Yr		10-Yr		5-Yr		3-Yr		1-Yr	
	Ending Market	Net	Excess								
	Value (MM)	Return	bps								
Real Assets	45,254	5.5	(260)	8.1	10	5.2	16	3.6	(26)	2.6	128
Real Estate	38,305	5.2	(332)	8.7	4	5.0	(19)	3.6	(30)	1.9	62
Infrastructure	6,119	-	-	10.6	551	9.6	469	6.0	217	7.2	589
Forestland	829	-	-	(2.0)	(723)	(1.4)	(523)	(3.3)	(716)	1.4	12

- Program provided stable annualized net income return of approximately 3.0% for the 1, 3, and 5-Yr periods
- Infrastructure is the primary contributor to Real Assets excess return across all periods
- Core Real Estate outperformed benchmark over the 3, 5 and 10-yr periods
- Real Estate 1-yr performance driven by Industrial sector



## Real Assets | Priority Accomplishments

Major Accomplishments for 2020-2021

- Developed the 2021 Real Assets Five Year Strategic Plan
- Further aligned portfolio with role, strengthened Core portfolio positioning and reduced exposures not aligned with the role of Real Assets
- Continued to refine the manager alignment model to provide greater transparency, control and cost efficiency
- Enhanced collaboration across Total Fund program areas to improve decision-making
- Completed detailed asset level real estate attribution analysis project



## Real Assets | Priority Initiatives

#### Major Initiatives for 2021-2022

- Implement the 2021 Five Year Strategic Plan
  - Deploy capital at scale while maintaining high underwriting standards
  - Expand Infrastructure business model to accelerate deployment
  - Explore additional Real Estate target markets & sub-sectors
- Further integrate data into our business and decision-making processes
- Continue focus on Sustainable Investment initiatives consistent with Total Fund priorities
- Collaborate with TLMPI in the ALM process for Real Assets



# Conclusion

- Recap & Next Steps
- Questions







# Appendix

Additional Information

**Trust Level** 

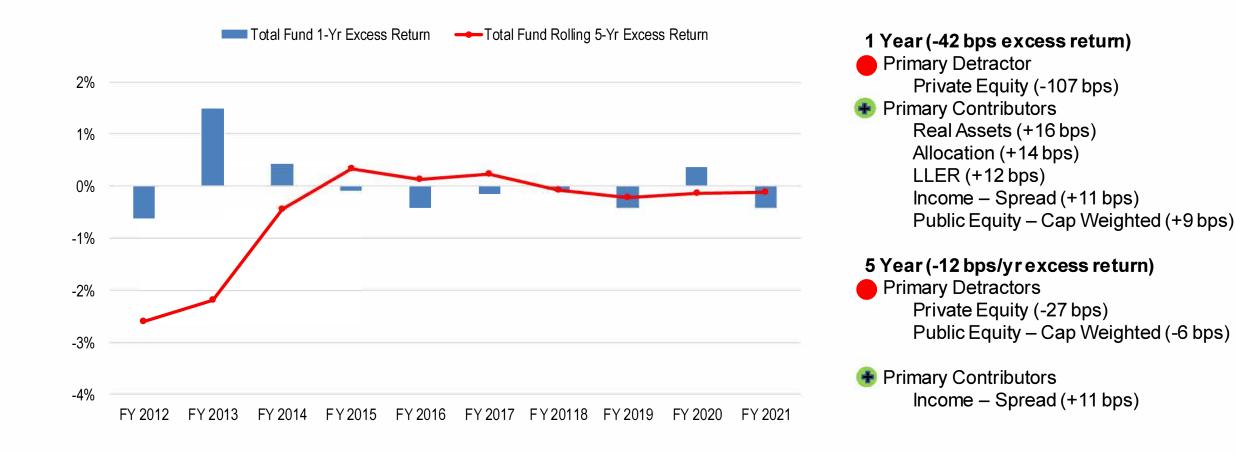
Additional Trust Level Risk & Performance

**Investment Beliefs** 

Additional Teams Overview

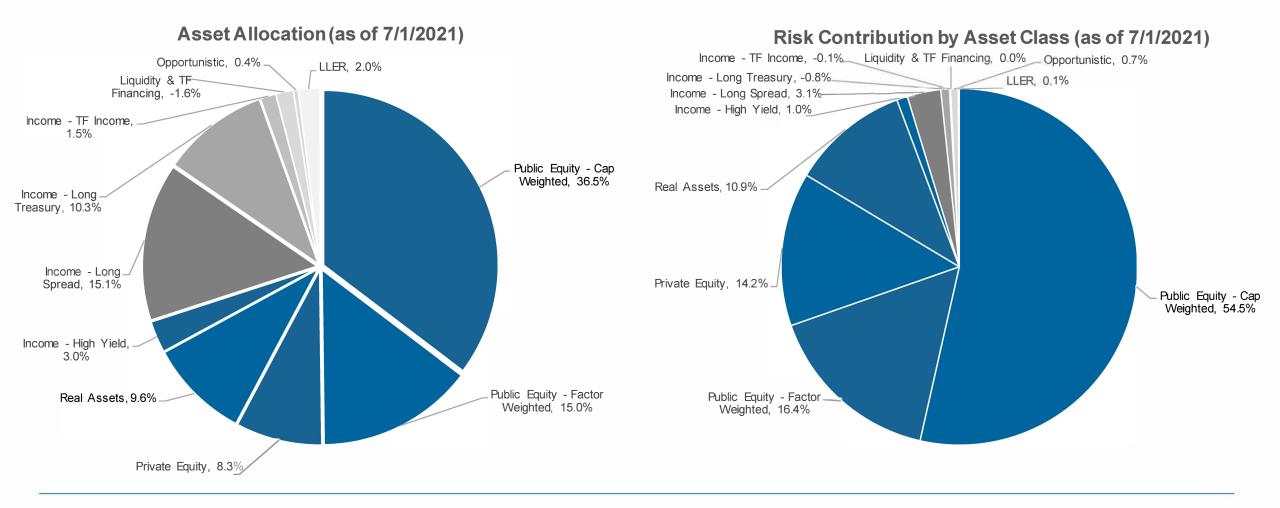


### PERF Excess Returns | Rolling 5-Year (as of June 30, 2021)

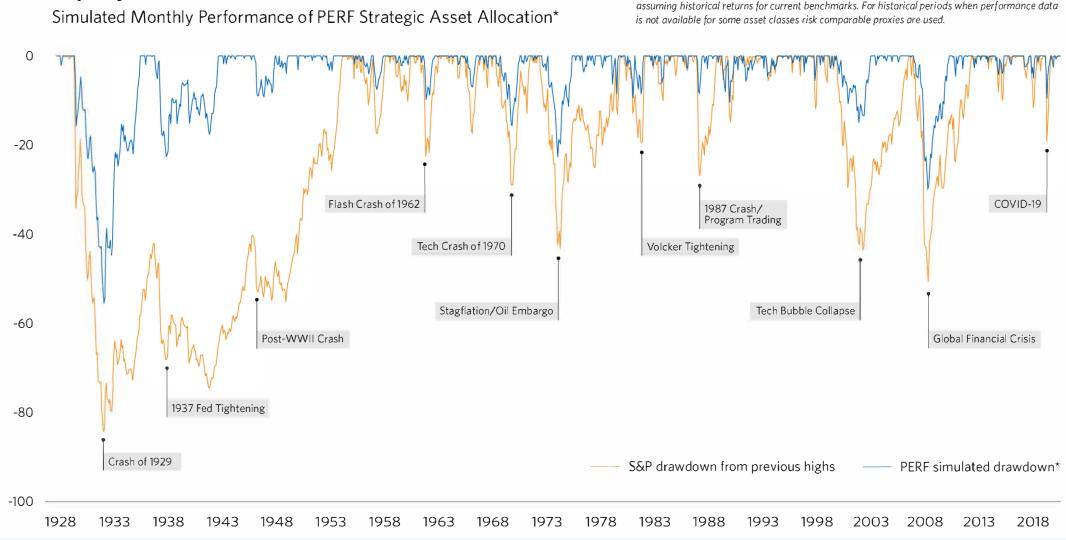




### Assets Sensitive to Economic Growth Dominate Risk







### **Equity Markets Drive PERF Drawdowns**

\* Simulated performance of PERF asset allocation rebalanced quarterly to the current policy targets assuming historical returns for current benchmarks. For historical periods when performance data



## CalPERS Investment Beliefs Summary

<u>CalPERS' Investment Beliefs</u> are not a checklist to be applied to every decision. They are a guide for making decisions that often require balancing multiple inter-related decision factors. Each Investment Belief also contains several subbeliefs that are actionable statements that provide insight as to how the Investment Beliefs will be implemented.

- 1. Liabilities must influence the asset structure
- 2. A long time investment horizon is a responsibility and an advantage
- 3. CalPERS investment decisions may reflect wider stakeholder views, provided they are consistent with its fiduciary duty to members and beneficiaries
- 4. Long-term value creation requires effective management of three forms of capital: financial, physical, and human
- 5. CalPERS must articulate its investment goals and performance measures and ensure clear accountability for their execution
- 6. Strategic allocation is the dominant determinant of portfolio risk and return
- 7. CalPERS will take risk only where we have a strong belief we will be rewarded for it
- 8. Costs matter and need to be effectively managed
- 9. Risk to CalPERS is multi-faceted and not fully captured through measures such as volatility or tracking error
- 10. Strong processes and teamwork and deep resources are needed to achieve CalPERS goals and objectives



### Integration of Investment Beliefs | Example Highlights

#### **Investment Beliefs**

#### Investment Belief 1

Liabilities must influence the asset structure.

• Use of asset segments supports Portfolio Priorities (protect the funded ratio, stabilize employer contribution rates, achieve long-term required rate of return)

#### Investment Belief 2

- A long time investment horizon is a responsibility and an advantage
- Investment processes are built on a strong liquidity management framework that provides adequate liquidity and allows us to harvest an illiquidity premium. Due to our long-term nature we are able to endure temporary market volatility

#### Investment Belief 3

CalPERS investment decisions may reflect wider stakeholder views, provided they are consistent with its fiduciary duty to members and beneficiaries

CalPERS work on engagement, advocacy and integration of climate change risks and opportunities is rooted in partnerships

#### Investment Belief 4

Long-term value creation requires effective management of three forms of capital: financial, physical and human

• Integration of environmental, social, and governance factors into the investment management process contribute to the long-term sustainability of the fund.

#### Investment Belief 5

CalPERS must articulate its investment goals and performance measures and ensure clear accountability for their execution

We routinely report on our investment performance and on our funding levels and risks

#### Investment Belief 6

Strategic allocation is the dominant determinant of portfolio risk and return

• We consider investment strategies that have the potential for material impacts to the Total Fund

#### Investment Belief 7

CaIPERS will take risk only where we have a strong belief we will be rewarded for it

• We conduct systematic reviews of our investment strategies and take action to reduce active risks. For example, the Global Equity program restructured its Traditional Active, Alternative Beta, and Emerging Manager portfolios

#### Investment Belief 8

Costs matter and need to be effectively managed

• The majority of our public assets are invested in cost-efficient, internally managed and implemented strategies

#### Investment Belief 9

Risk to CalPERS is multi-faceted and not fully captured through measures such as volatility or tracking error

• We consider risk factors that emerge slowly but that can materially impact our portfolio, such as the effects of climate change on real assets investments

#### Investment Belief 10

Strong processes and teamwork and deep resources are needed to achieve CaIPERS goals and objectives

• We emphasize the importance of an inclusive and collaborative 'One Team, One Fund' culture that recognizes our team members are assets in achieving our objectives



# Additional Information | INVO Teams

The following slides provide a high-level introduction of the other eight teams that are integral to CaIPERS' investment program

#### **Board Governance & Sustainability**

 Advise on board governance and lead on strategic initiatives across the total fund such as human capital management, including the Responsible Contractor program, financial markets advocacy, external partnerships, such as Climate Action 100+ and the Total Fund Governance & Sustainability Strategic Plan

**Total Fund Management** (previously Research & Strategy Group and Trust Level Portfolio Management & Implementation)

Provide economic and quantitative analysis to support the investment-decision making
process at both a Total Fund and asset class level and support the Investment
Management Committee's management of the active portfolio. Manage the ALM and
strategic asset allocation processes, Affiliate Funds, and provide centralized trading and
liquidity management services.



# Additional Information | INVO Teams Continued

#### **Investment Servicing Division**

• Responsible for trade support and investment operations, management of investmentrelated IT, internal financial services, and strategic/business planning

#### **Investment Controls & Operational Risk**

 Responsible for trade controls, policy testing, benchmark and policy governance activities, Operational Due Diligence, and overall support for the operational risk control environment of the Investment Office

#### **Investment Risk & Performance**

 Create transparency on CalPERS' portfolios and investment processes to ensure that investment risks are intended, understood, and compensated



# Additional Information | INVO Teams Continued

#### **Private Asset Analytics**

 At the direction of the Deputy Chief Investment Officer, lead and provide expertise for Strategic Initiatives and Special Projects across INVO bringing specialized experience in Private Market Assets

#### **Total Fund Business & Analytical Services**

• Deliver high-quality business, analytical and administrative support services to Investment Office asset class and program customers through a centralized operating model







# Global Equity | Role in the Total Fund

#### Percentage of PERF

	Target	<u>Actual (</u> as of <u>6/30/2021)</u>		
Total Public Equity	50% (+/- 7%)	51.4%		
Cap Weighted	35%	36.5%		
Factor Weighted	15%	15.0%		

#### Total Fund Role

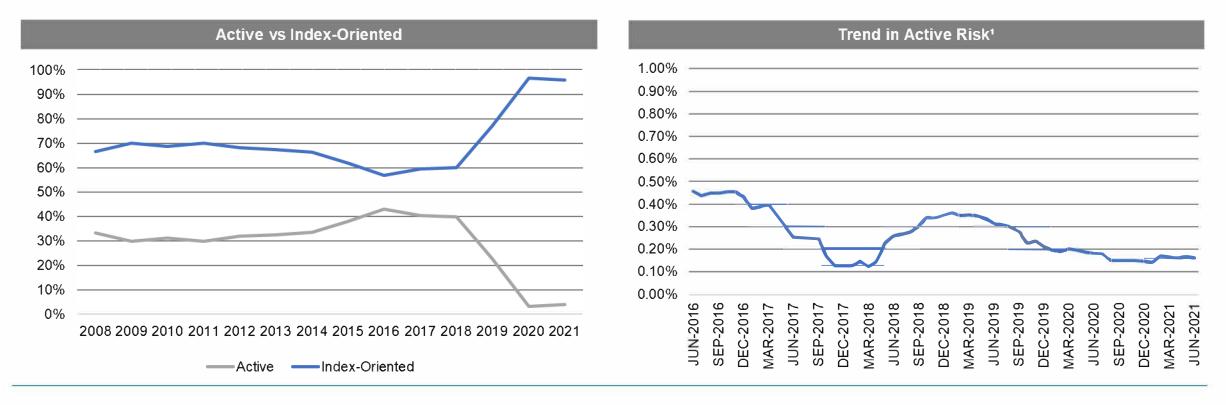
- Total return oriented and to capture the equity risk premium (ERP), defined as the excess return over risk-free government bonds, by means of ownership risk in companies and exposure to corporate earnings growth.
- Drivers of total performance
  - Price appreciation
  - Cash yield
- Risks
  - · Economic: High sensitivity to global economic growth variability
  - · Liquidity: Portfolio expected to remain highly liquid



<sup>1</sup> Overweight vs. policy target exists in part to proxy underweights in illiquid private asset classes (Private Equity and Real Assets)

# Global Equity | Characteristics & Positioning

- · Index-oriented portfolio implementation has remained stable since the prior year
  - As of 6/30/2021, 96% of assets are categorized as index-oriented
  - · Global Equity active risk has continued to trend downward





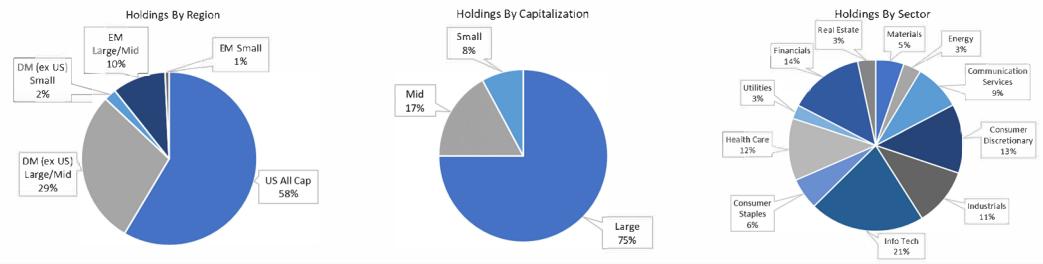
<sup>1</sup> Figure uses realized tracking error (trailing 1-year) since June 2016

# Global Equity | Characteristics & Positioning

- CalPERS Custom FTSE Global Benchmark
  - Adopted a narrowed Policy Benchmark to improve extraction of the equity risk premium through simplification. The CaIPERS
    Custom FTSE Global Benchmark harvests the top 95% of total global investable market capitalization, in addition to removing
    companies only offering non-voting shares<sup>1</sup>. The narrowed implementation and non-voting share screen seeks to:
    - 1.) Reduce operational complexity, while maintaining an attractive risk/return profile
    - 2.) Improve shareowner rights

#### Narrowed Benchmark Characteristics (as of 7/01/2021)

- CalPERS customization excludes tobacco, firearms, thermal coal, Iran/Sudan, ESG risk, and non-voting shares
- Holds: 5,491 constituents, weighted by market capitalization
- Covers: 34 countries, 28 currencies





<sup>1</sup>Removal of companies only offering non-voting shares was a separate recommendation, independent of the narrowing recommendation, but was implemented in conjunction with the narrowed benchmark

### Global Equity | Integration of Governance & Sustainability Examples

Global Equity integrates CalPERS Governance & Sustainability Strategy in various ways, which include but are not limited to:

- Proxy Voting
  - Votes all public company proxies in a manner consistent with CaIPERS' Governance & Sustainability Principles and CaIPERS' Investment Beliefs
- Engagement
  - Actively engages portfolio companies on executive and employee compensation, corporate board diversity, climate change, human capital management, and other Governance & Sustainability considerations to promote long-term value creation
- Partnerships
  - Leverages external and internal partnerships to actively engage global asset owners and managers, companies, data providers, regulators, and standards-setting bodies on material Governance & Sustainability factors
- Research
  - Continuous research, development and integration of best practices, proxy voting enhancements, and evolution of Governance & Sustainability



### Governance & Sustainability | Proxy Voting and Engagement Update

- Enhanced executive compensation analysis and accountability
  - Voted "against" 54% of executive compensation proposals for poor pay-for-performance alignment (by comparison voted "against" 51% in FY19-20 and "against" 52% in FY18-19)
  - Voted "against" 3,896 Compensation Committee members, holding them accountable for poor pay-for-performance alignment and poor compensation practices (by comparison voted "against" 3,159 directors in FY19-20)

#### Improved corporate board diversity and accountability

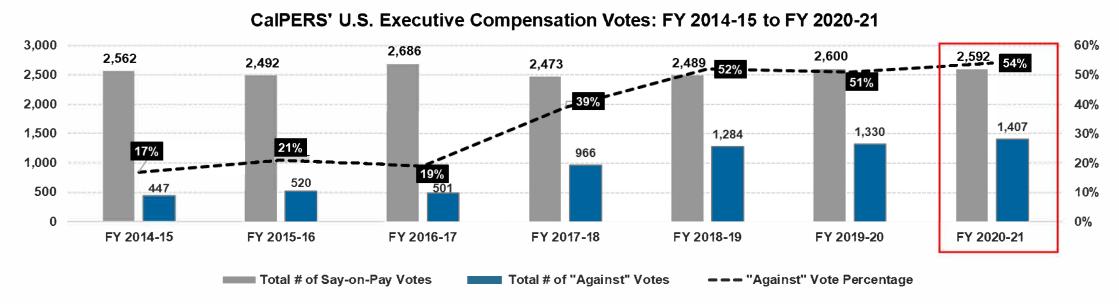
- 73% of companies engaged since July 2017 have since added at least one diverse director to their boards (584 of 800 companies). Excluding delisted, acquired, and bankrupt companies, 81% of companies engaged have added at least one diverse director to their boards (550 of 682 companies)
- Voted "against" 197 directors at companies where diversity engagements did not result in constructive outcomes (by comparison voted "against" 214 directors in FY19-20). Ran 8 shareowner campaigns at non-responsive companies surrounding board diversity (5 Majority Vote / 3 Vote "No" Campaigns)
- Staff is in the process of identifying the 2021 target list of diversity companies
- Partnered with CaISTRS, LACERA and SFERS on the California Board Diversity Initiative to improve board diversity at S&P 500 companies surrounding underrepresented groups

#### • Engaged Climate Action 100+ companies

- CalPERS is leading engagements at 22 companies including 6 Japanese companies
  - Staff is currently evaluating engagement "next steps" for 2022 proxy season, including filing shareowner proposals
- CalPERS filed/co-filed 3 shareowner proposals (2 withdrawn and 1 achieved 28% support)
  - Ran proxy solicitations at 6 companies at which climate-related proposals were flagged by the CA100+ initiative. Three proposals passed with majority support
- Results and progress of collaborative engagements are detailed in the Climate Action 100+ December 2020 Progress Report (<u>http://www.climateaction100.org/</u>)



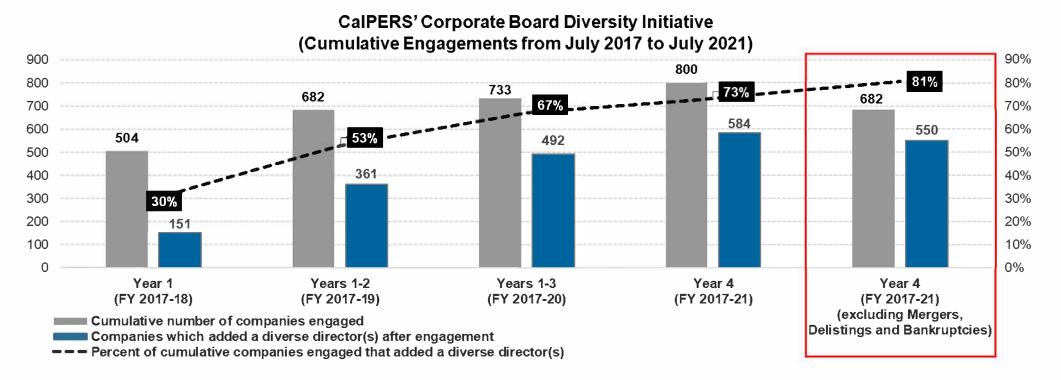
# Governance & Sustainability | CalPERS' U.S. Executive Compensation Votes: FY 2014-15 to FY 2020-21



- 2017: Performed extensive research on executive compensation and pay-for-performance (P4P)
- FY 2017-18: Implemented enhanced voting practices on executive compensation ("Say on Pay") proposals in the United States. Voted "against" 39% of SOP proposals
- FY 2018-19: Developed and implemented a new proprietary 5-year quantitative model as part of the enhancement of the CalPERS Executive Compensation Analysis Framework to review SOP proposals. Voted "against" 52% of SOP proposals
- FY 2019-20: Applied further enhancements to the executive compensation analysis framework. Voted "against" 51% of SOP proposals and "against" 3,159 Compensation Committee members
- FY 2020-21: Voted "against" 54% SOP proposals and 3,896 Compensation Committee members



### Governance & Sustainability | CalPERS' Corporate Board Diversity Initiative Cumulative Engagements (July 2017 to July 2021)

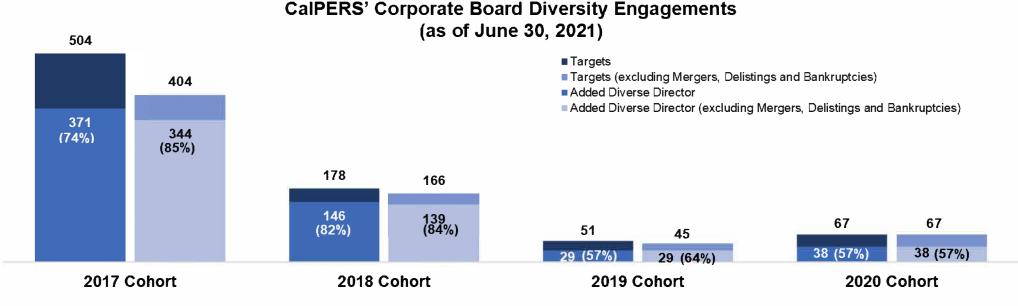


#### Market-wide improvements in corporate board diversity

- ✓ 95% of Russell 3000 companies now have at least one female director compared to 78% in Q2 2017 (Q1 2021 Equilar data)
- ✓ 24% of Russell 3000 board seats are now held by women compared to 16% in Q2 2017 (Q1 2021 Equilar data)
- ✓ 100% of S&P 500 companies now have at least one female director on their boards (2020 U.S. Spencer Stuart Board Index)



# Governance & Sustainability | CalPERS' Corporate Board Diversity Engagements (2017 to 2020 Cohorts)



- ✓ 74% of the 2017 corporate board diversity cohort have since added a diverse director to their boards following CalPERS' engagement. Excluding delisted, acquired and bankrupt companies, 85% have added a diverse director. Engagements started in July 2017
- ✓ 82% of the 2018 corporate board diversity cohort have since added a diverse director to their boards following CalPERS' engagement. Excluding delisted, acquired and bankrupt companies, 84% have added a diverse director. Engagements started in October 2018
- ✓ 57% of the 2019 corporate board diversity cohort have since added a diverse director to their boards following CalPERS' engagement. Excluding delisted, acquired and bankrupt companies, 64% have added a diverse director. Engagements started in July 2019
- ✓ 57% of the 2020 corporate board diversity cohort have since added a diverse director to their boards following CalPERS' engagement. Excluding delisted, acquired and bankrupt companies, 57% have added a diverse director. Engagements started in July 2020



### Governance & Sustainability | Climate Action 100+

#### CalPERS is playing a leading role in both strategy and implementation

- CalPERS convened the initiative following the carbon footprint of our global equity portfolio in 2015
  - Inaugural Chair (and current Chair) of the CA100+ Steering Committee
  - Initiative now has over 575 signatories with over \$54 trillion in assets under management
  - Signatories are engaging the 100 companies with the largest GHG emissions

#### Notable successes

- Over half (53%) of CA100+ companies have now set a net zero by 2050 target or ambition
- CA100+ Net Zero Benchmark launched in March 2021
- ExxonMobil: CalPERS publicly supported and ran a proxy solicitation in support of four Engine No.1 director nominees and a proposal requesting improved disclosure of lobbying objectives
  - Three Engine No.1 director nominees were elected, and the lobbying proposal passed with 64% support

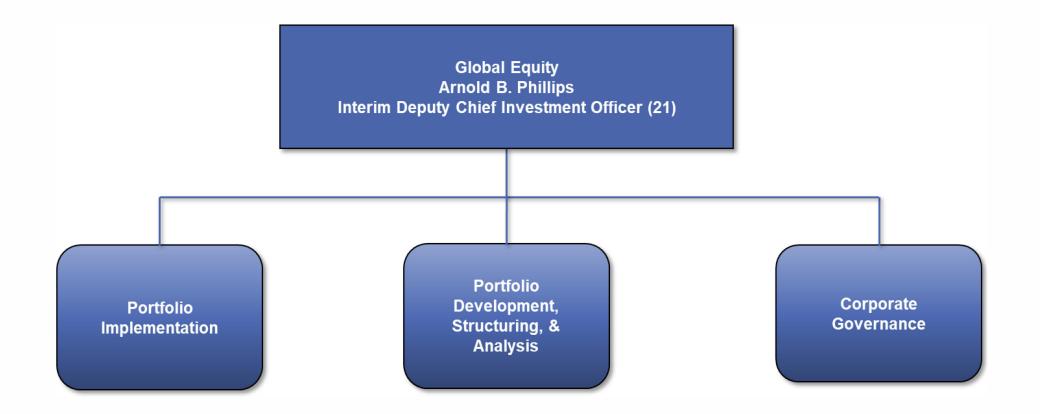
#### **Climate Action 100+ Engagement Goals**

- Investors signed on to Climate Action 100+ are requesting the boards and senior management of companies to:
  - Improve the governance of climate-related risks and opportunities
  - Curb greenhouse gas (GHG) emissions across the value chain to be consistent with net-zero by 2050, and
  - Strengthen climate-related financial disclosures in line with the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD)





# Global Equity | Functional Org Chart





# Global Equity | Program Costs

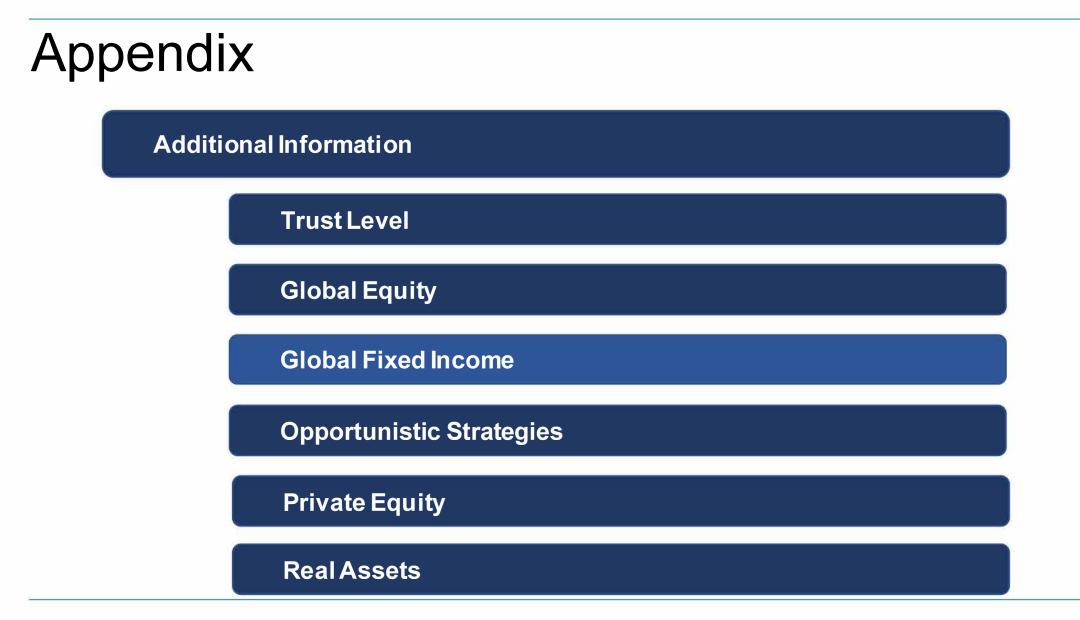
		FY 2020-21		FY 2019-20			
Expense Type	Avg AUM (\$millions)	Fees Paid (\$millions)	Fees Paid <sup>3</sup> (BPS)	Avg AUM (\$millions)	Fees Paid (\$millions)	Fees Paid <sup>3</sup> (BPS)	
Internal Management <sup>1</sup>	\$ 219,238	\$ 5.7	0.3	\$ 185,826	\$ 10.2	0.5	
External Management <sup>2</sup>	\$ 7,190	\$ 40.6	57	\$ 9,223	\$ 48.2	52	
Consultants Expense	N/A	\$0.8	0.0	N/A	\$0.9	0.0	
Technology & Operating Expense	N/A	\$ 14.9	0.7	N/A	\$ 15.5	0.8	
Total Program	\$ 226,429	\$ 62.0	3	\$ 195,050	\$ 74.9	4	



<sup>1</sup> Internal Management Fees include internal model provider fees

<sup>2</sup> External Management Fees include base and performance fees

<sup>3</sup> BPS calculated on fee type Avg AUM. Internal Management, Consultants and Technology & Operating Expense BPS calculated on Total Program Avg AUM





# Global Fixed Income | Role in the Total Fund

#### Percentage of PERF

	Target	<u>Actual</u> (as of <u>6/30/2021)</u>
Total Income	28% (+/- 6%)	29.8%
Long Spread	15%	15.1%
Long Treasury	10%	10.3%
High Yield	3%	3.0%
Total Fund Income	N/A	1.5%

#### **Total Fund Role**

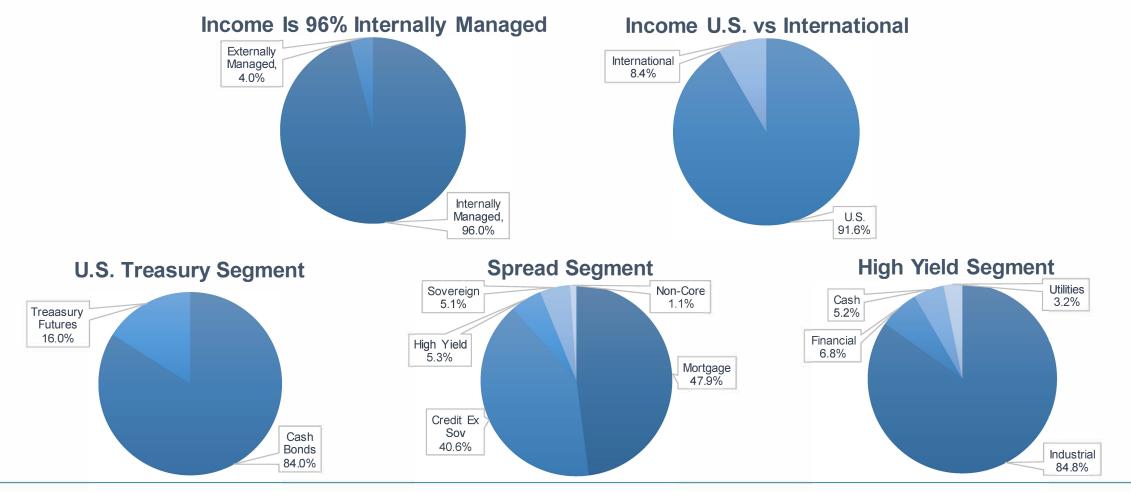
• Serve as an economic diversifier to equity risk and be a reliable source of income and liquidity



<sup>1</sup> Overweight vs. policy target exists in part to proxy underweights in illiquid private asset classes (Private Equity and Real Assets)

# Global Fixed Income | Characteristics & Positioning

For Period Ending June 30, 2021





# Global Fixed Income | Integration of Governance & Sustainability Examples

- Completed annual UNPRI for GFI and the quarterly ESG risk factor assessments for Corporate portfolio using MSCI ESG scores
- Implemented new ESG risk screening tool using rating agency scores
- Invested in new issues of green bonds and grew holdings to \$425mn
- Reduced exposure to industries with growing ESG issues and industries impacted by the pandemic (social factor)
- Collaborated with Corporate Governance on engagements
- Collaborated with Governance & Sustainability and Research & Strategy teams on:
  - Presentation to INVO staff on sustainable investment practices across asset classes
  - Sustainable Investment Strategic Plan 5 year update and Climate Change Risk



## Global Fixed Income | Functional Org Chart





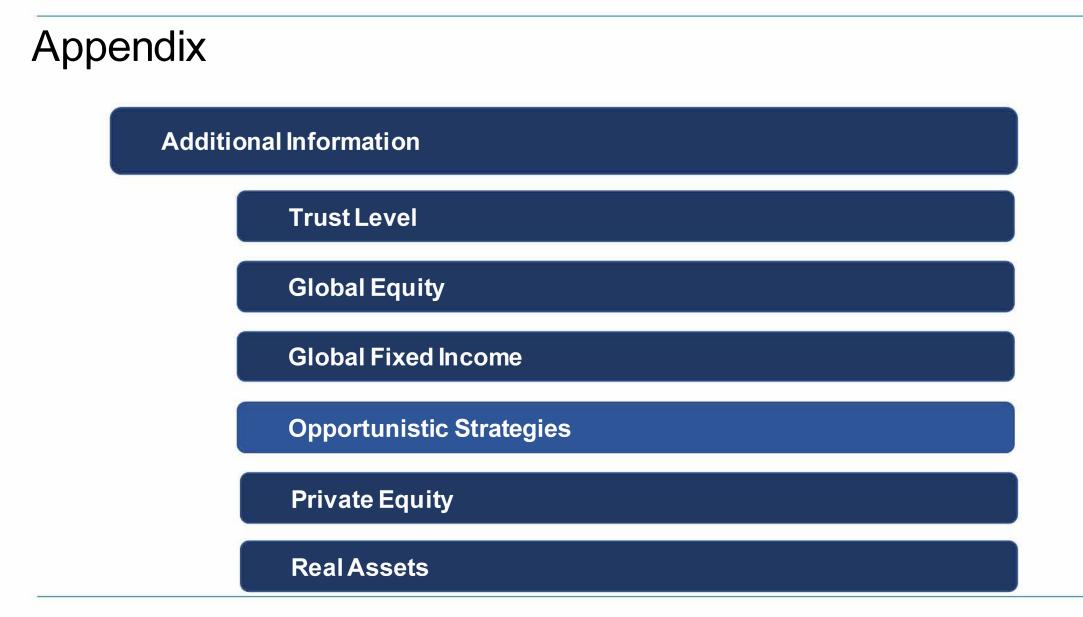
# Global Fixed Income | Program Costs

		FY 2020-21		FY 2019-20				
	Avg AUM (\$millions)	Fees Paid (\$millions)	Fees Paid <sup>2</sup> (BPS)	Avg AUM (\$millions)	Fees Paid (\$millions)	Fees Paid <sup>2</sup> (BPS)		
Internal Management	\$ 127,247	\$7.7	1	\$ 106,789	\$ 9.4	1		
External Management <sup>1</sup>	\$ 4,100	\$ 16.8	41	\$ 3,781	\$ 14.1	37		
Consultants Expense	N/A	\$0.0	0	N/A	-\$0.2	0		
Technology & Operating Expense	N/A	\$ 13.4	1	N/A	\$ 13.0	1		
Total Program	\$ 131,347	\$ 37.9	3	\$ 110,570	\$ 36.3	3		



<sup>1</sup> Includes base and performance fees

<sup>2</sup> BPS calculated on fee type Avg AUM. Consultants and Technology & Operating Expense BPS calculated on Total Program Avg AUM





# Opportunistic Strategies | Role in the Total Fund

Deliver added value to the Total Fund, by implementing investment strategies across the entire capital structure that do not fit into existing asset classes.

- Invest up to total allowable size of 5% of the total PERF NAV
- Invest in strategies that are not in the benchmark of other asset classes
- Work closely with Trust Level Portfolio Management & Implementation and other asset classes to ensure adequate liquidity
- Private debt mandate



# **Opportunistic Strategies | Characteristics & Positioning**

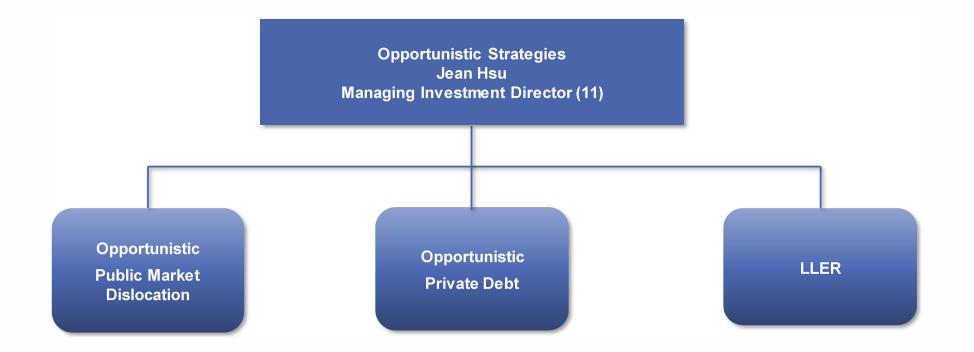
Strategy	Range*
Bank Loans and CLO	0% - 40%
Public Market Dislocation	0% - 50%
Middle Market Direct Lending	0% - 80%
Specialty Lending	0% - 40%
Liquidity Financing	0% - 40%
Real Estate Financing	0% - 40%
Structured Products and Whole Loans	0% - 20%

\* Evolving market opportunities preclude specifying target percentages

• As of 6/30/2021, \$1.9 Billion capital deployed



# **Opportunistic Strategies | Functional Org Chart**





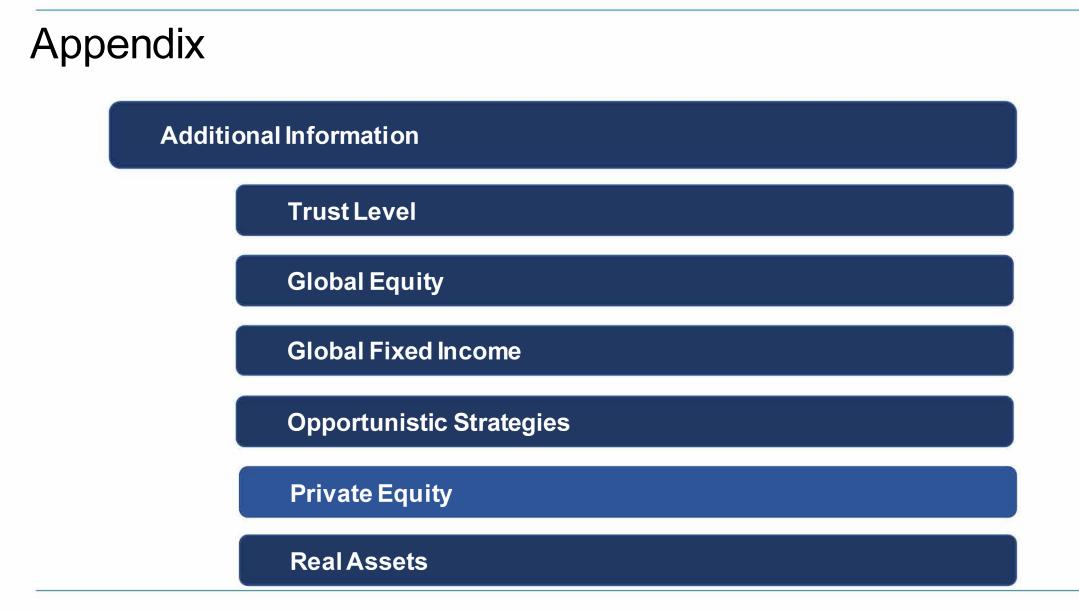
# Opportunistic Strategies | Program Costs

	FY 2020-21			FY 2019-20			
	Avg AUM <sup>2</sup> (\$millions)	Fees & Profit Sharing Paid (\$millions)	Fees & Profit Sharing Paid <sup>3</sup> (BPS)	Avg AUM <sup>2</sup> (\$millions)	Fees & Profit Sharing Paid (\$millions)	Fees & Profit Sharing Paid <sup>3</sup> (BPS)	
Internal Management	\$ 10,721	\$ 2.1	2	\$ 11,973	\$ 1.4	1	
External Management <sup>1</sup>	\$ 903	\$ 4.6	51	\$ 97	\$0.5	52	
Consultants Expense	N/A	\$0.1	0	N/A	\$0.2	0	
Technology & Operating Expense	N/A	\$ 1.2	1	N/A	\$ 1.2	1	
Total Program	\$ 11,625	\$ 8.0	7	\$ 12,070	\$ 3.3	3	

<sup>1</sup> Includes base and performance fees

<sup>2</sup> OS FY 2020-21 only manages non-unitized funds compared to FY 2019-20 where it manages both unitized and non-unitized funds. For informational purposes, the AUM balances include these unitized funds for FY 2019-20 since they are managed by OS, even though they are already reported separately in the AUM of the Program Area that owns those shares.

<sup>3</sup> BPS calculated on fee type AUM. Internal Management, Consultants and Technology & Operating Expense BPS calculated on Total Program AUM





# Private Equity | Role in the Total Fund

#### Percentage of PERF

	Target	Actual (as of <u>6/30/2021)</u>		
Private Equity	8% (+/- 4%)	8.3%		

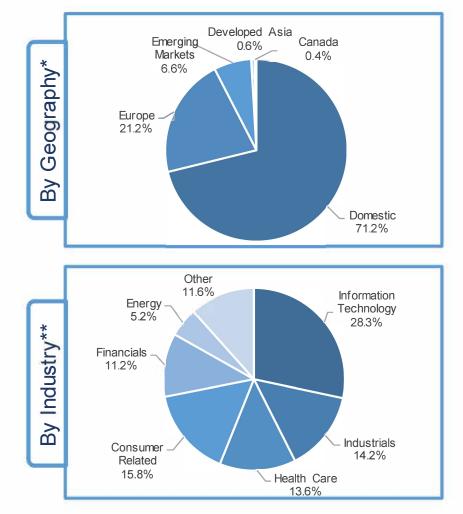
#### Total Fund Role

- Enhancing equity returns through an active, value-added approach
- The major driver for returns is appreciation, aided by leverage, with negligible cash yield



# Private Equity | Characteristics & Positioning

Investment Type	Net Asset Value (NAV)*	% of NAV
Funds	\$27,054	69.6%
Fund-of-Funds	\$1,759	4.5%
Co-Investments/ Direct Investments	\$2,982	7.7%
Separate Accounts	\$6,916	17.8%
Other	\$144	0.4%
TOTAL	\$38,855	100%





\* Based on NAV as of June 30, 2021; \$s in billions; Source: State Street. % does not sum due to rounding. \*\*Based on NAV as of December 31, 2020; Source: PEARS. "Other" includes Materials, Communication Service, Real Estate, and Utilities.

# Private Equity | Additional Information

- Restricting Private Equity Investments in Public Sector Outsourcers Policy:
  - To the best of CalPERS knowledge, the Policy has been effective in limiting our General Partners investments in public sector outsourcers, as CalPERS has not received any waiver requests in the last 12 months and all of our GPs have agreed to make good faith efforts to comply with the Policy.
  - This Policy has had no negative impact on PE Program investment opportunities.
- Status of Absolute Return Strategies (ARS) winddown/composition:
  - ARS legacy portfolio NAV of \$199.4M as of 6/30/2021, across 4 remaining positions.
  - Staff continues to actively seek monetization opportunities in the underlying portfolio with the respective managers.



# Private Equity | Integration of Governance & Sustainability Examples

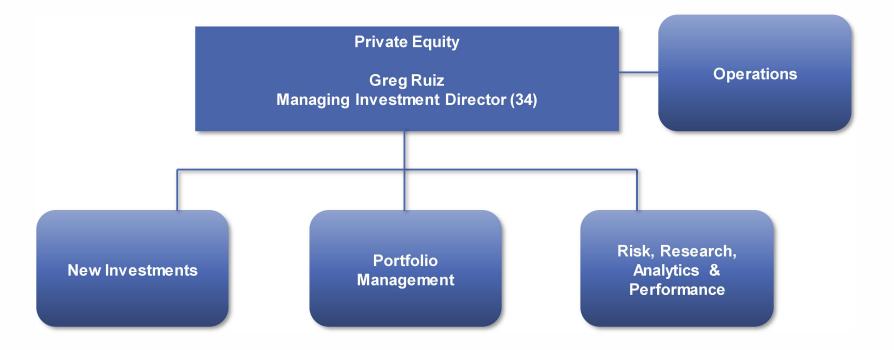
CalPERS PE is developing a sustainability strategy to further integrate ESG factors into our assessment processes

PE currently integrates environmental, social, and governance (ESG) considerations by:

- Reviewing how GPs incorporate ESG into their investment process through the ILPA DDQ that includes a UNPRI-developed ESG questionnaire.
- Discussing ESG practices and issues at the Limited Partner Advisory Committee (LPAC) meetings.



# Private Equity | Functional Org Chart





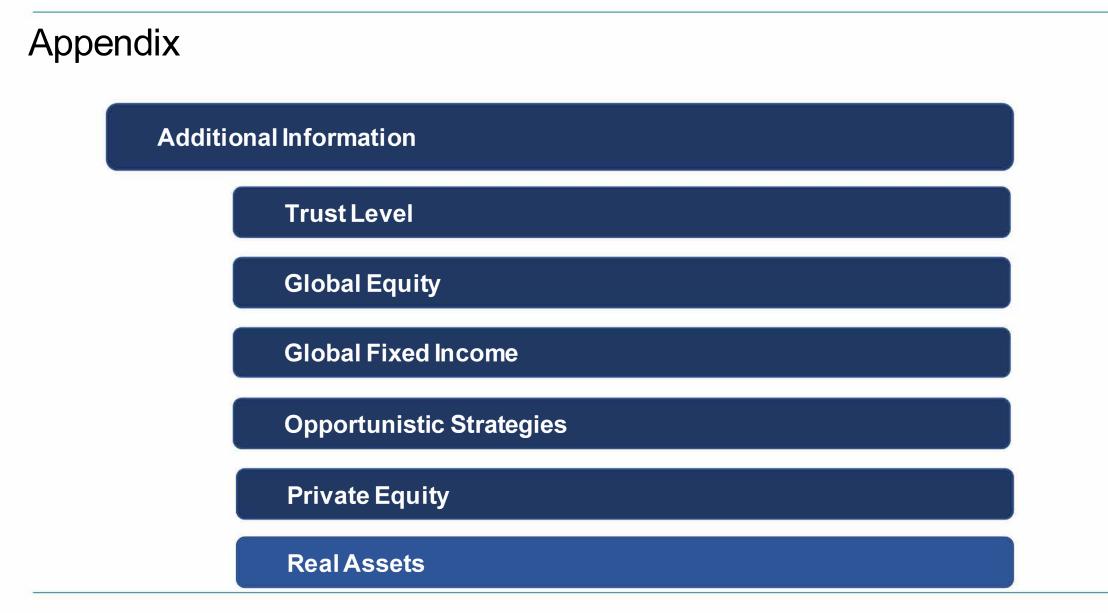
# Private Equity | Program Costs

	FY 2020-21			FY 2019-20			
	AUM (\$millions)	Fees & Profit Sharing Paid (\$millions)	Fees & Profit Sharing Paid <sup>2</sup> (BPS)	AUM (\$millions)	Fees & Profit Sharing Paid (\$millions)	Fees & Profit Sharing Paid <sup>2</sup> (BPS)	
Internal Management	\$	\$7.7	2	\$	\$ 7.2	3	
External Management <sup>1</sup>	\$ 38,854	\$ 826.4	213	\$ 24,553	\$ 550.9	224	
Consultants Expense	N/A	\$ 1.8	0	N/A	\$ 2.1	1	
Technology & Operating Expense	N/A	\$ 8.2	2	N/A	\$8.7	4	
Total Program	\$ 38,854	\$ 844.1	217 —	\$ 24,553	\$ 568.9	232	



<sup>1</sup> Includes base and performance fees

<sup>2</sup> All BPS fees paid figures are calculated on Total Program AUM





# Real Assets | Role in the Total Fund

#### Percentage of PERF

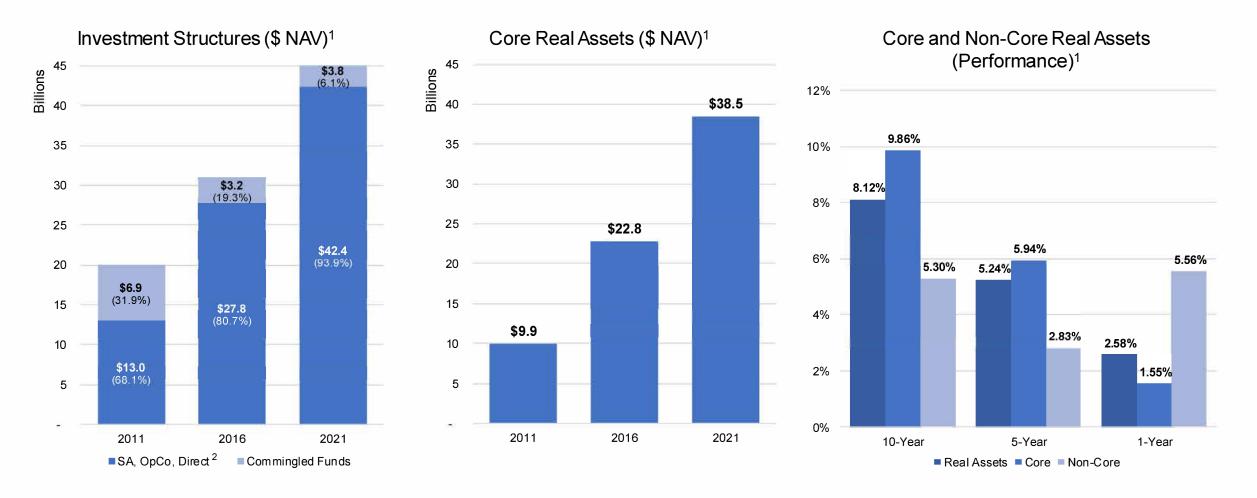
	Target	Actual (as of <u>6/30/2021)</u>		
Real Assets	13% (+/- 5%)	9.6%		

#### Role in the Total Fund

- Stable cash yield and economic diversifier to equity risk
  - Diversification
  - Income
  - Inflation



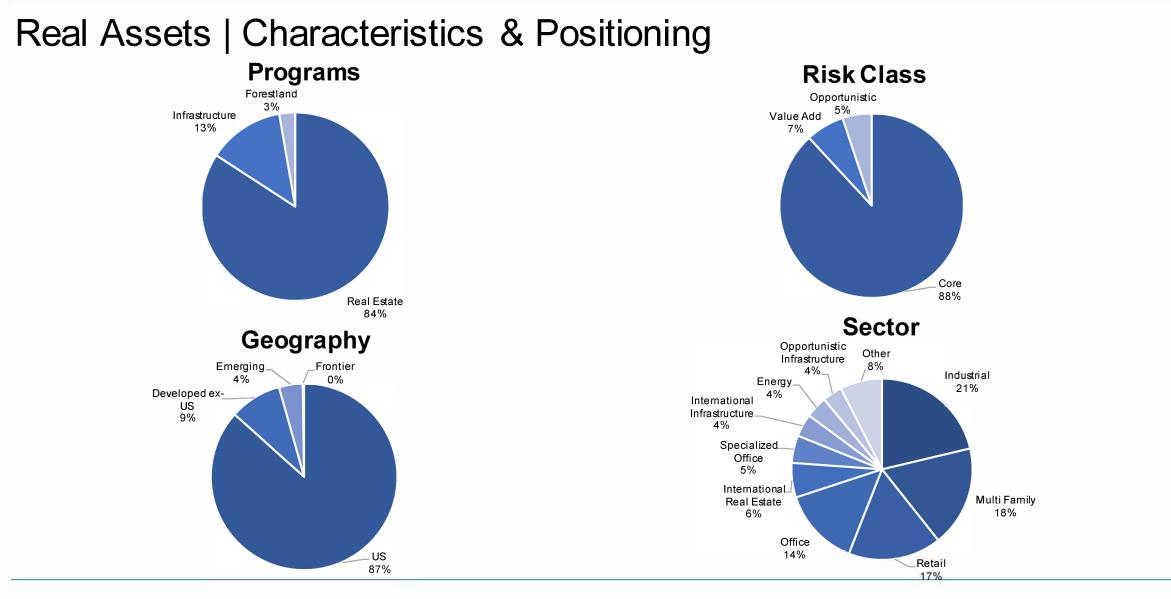
# Real Assets | Characteristics & Positioning



**CalPERS** 

<sup>1</sup> Investment Structure, Core and Non-Core Real Assets at partnership level <sup>2</sup> Separate Account, Operating Company, Direct Investments

Note: RA total performance is based on SSB, all other returns and NAVs are based on data from AREIS.



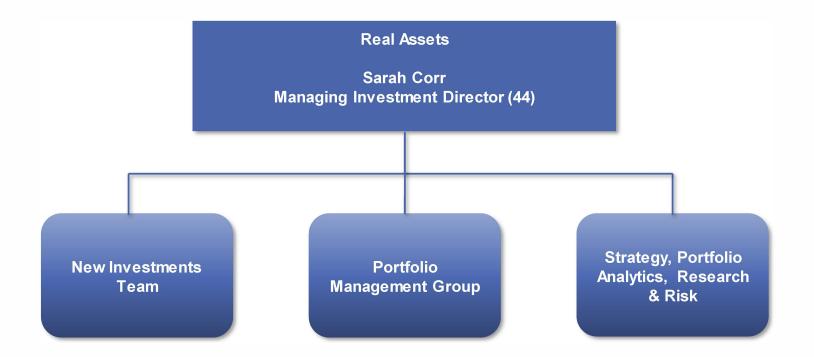


### Real Assets | Integration of Governance & Sustainability

Activities	Description / Status				
Real Assets Sustainable Investment Practice Guidelines (SIPG)	<ul> <li>Real Assets SIPG demonstrate integration of CalPERS Investment Beliefs and consideration of ESG factors throughout the investment decision making process</li> </ul>				
Global Real Estate Sustainability Benchmark (GRESB)	<ul> <li>CalPERS represented on both the infrastructure and real estate advisory boards of GRESB</li> <li>85% of the portfolio submitted into GRESB in 2020 (in line with prior year)</li> </ul>				
UNPRI	Completed 2021 extensive UNPRI survey in close collaboration with BGS, RSG and other asset classes				
ESG Consideration Matrix	Continue to refine framework for assessing ESG risks and opportunities for all acquisitions through separate accounts				
Energy Optimization (EO) Initiative	Staff identified economically attractive EO opportunities generating savings over time				
Climate Risk Review & Carbon Footprint	<ul> <li>Incorporated in CalPERS' Strategic Governance &amp; Sustainability Initiatives and Real Assets Strategic Plan</li> <li>Completed carbon footprint assessment, included results in CalPERS' Investment Strategy on Climate Change Report</li> </ul>				
Responsible Contractor Program (RCP)	CalPERS Separate Account operating agreements include provisions requiring compliance with the RCP Policy				
Other	Continue to contribute to Total Fund research initiatives, working collaboratively with RSG and BGS				



# Real Assets | Functional Org Chart





# Real Assets | Program Costs

	FY 2020-21			FY 2019-20		
	AUM (\$millions)	Fees Paid (\$millions)	Fees Paid <sup>2</sup> (BPS)	AUM (\$millions)	Fees Paid (\$millions)	Fees Paid <sup>2</sup> (BPS)
Internal Management	\$0	\$ 10.0	2	\$0	\$ 10.1	2
External Management <sup>1</sup>	\$ 45,254	\$ 325.2	72	\$ 44,080	\$ 345. <mark>1</mark>	78
Consultants Expense	N/A	\$ 1.0	0	N/A	\$ 2.2	0
Technology & Operating Expense	N/A	\$ <mark>1</mark> 0.8	2	N/A	\$ 16. <mark>4</mark>	4
Total Program	\$ 45,254	\$ 347.0	77	\$ 44,080	\$ 373.8	85



<sup>1</sup> Includes base and performance fees

<sup>2</sup> All BPS fees paid figures are calculated on Total Program AUM